

## What are STAR Bonds?

- Mechanism for Public Financing of major commercial, entertainment and tourism projects.
- Sales Tax Revenue (STAR) Bonds
- Paid from new state and local sales tax revenue generated by the business located within the STAR Bond Project Area
- Special Obligation bonds no G.O.

#### STAR Bond Use in Kansas

- Legends at Village West Shopping Center Wyandotte County
- Kansas Speedway Wyandotte County
- Cabela's and Nebraska Furniture Mart Wyandotte County
- All authorized by special legislation







#### STAR Bond Use in Kansas

- Kansas Underground Salt Museum Hutchinson
- Town Center Mall Manhattan
- Wizard's Stadium Wyandotte County
- Result of statutory change to allow any city to apply without going to the Legislature (statewide authority)
- All projects now have to meet statutory requirements and be approved by the Secretary of Commerce



#### UNDERGROUND Salt Museum

### UNDERGROUND







# Statutory STAR Bond Project Requirements

## "Major Commercial Entertainment and Tourism Projects"

- Approved by Kansas Secretary of Commerce
- Major investment ("50 50" requirement)
- Anchored by a major tourist attraction
  - > 20% of visitors from out of state
  - 30% of visitors from more than 100 miles away

#### 50 – 50 Requirement

- Total capital investment greater than \$50,000,000
- Businesses within STAR Bond area must generate gross sales in excess of \$50,000,000 per year
- Different standard for non-urban counties

#### **Financial Feasibility Study**

- > 50 50 Requirement
- Demonstrate capacity of projected incremental sales tax revenue to cover bond payments
- Gap analysis (local requirement)

#### **Marketing Study**

- Market impact (impact on existing/competing businesses)
- Market feasibility

#### **Permitted uses of STAR Bonds**

- Same as Tax Increment Financing
  - Horizontal improvements only
    - > Land acquisition, site work, infrastructure, etc.
  - > No vertical improvements except parking structures
- Museums must be publicly owned and a separate free standing building (No Cabela's)

#### Sales Tax "Increment"

- New Revenue only
  - ) Base year revenue is netted out
    - 12 months preceding Secretary of Commerce approval
- **Legislative issue** 
  - Stemming from Wizards project
  - Seeks to reset base year for new projects within existingSTAR Bond Districts
  - Did not make it out of Committee

### Pay-As-You-Go Option

- No STAR bond issue
- Avoid high interest rates, high coverage requirements
- Use to pay-off City notes
- Memorandum of Understanding with Secretary of Commerce and Secretary of Revenue

- Same process as TIF
- Two major steps
  - **Establish the STAR Bond District**
  - Approve the STAR Bond Project Plan
- Additional step of State approval

#### **Establish STAR Bond District**

- Resolution to set public hearing
  - Mailed to all owners and occupants within the District
  - Mailed to Board of Education and Board of County Commissioners
- Public hearing and approval of Ordinance
- Set boundaries and approve the "District Plan"
  - General description of the proposed STAR Bond project
- Determination by Secretary of Commerce that area is eligible for STAR Bond Project
- County/USD can veto only if projects have a negative impact on property taxes

#### **Approve STAR Bond Project Plan**

- Detailed Project Plan developed
  - Includes financial and market studies
  - **Detailed site plan**
- MAPC finding of consistency with the Comprehensive Plan
- Same Resolution, Hearing and Ordinance process
- Ordinance must be passed by a 2/3 majority vote

#### **Secretary of Commerce Approval**

- Ability to attract visitors from beyond the community and state
- Economic Impact for increased sales, quality of life and job creation
- Unique quality of the project relative to the national, regional and state attraction market
- Ability of the project to remain profitable and a significant market driver
- Quality of experience compared to national market

